

A GRDC funded grower driven project that focuses on facilitating professional development activities for farming businesses.

2.08

PinG Sponsorships

We congratulate Mark Day, Stuart Barden and Martin Mallon who are the recipients of the CTF08 sponsorships offered by PinG to attend the Controlled Traffic Farming Conference in Dubbo from 12-14 August. We look forward to hearing about their experiences.

AWB Grower Meetings

In the interests of keeping growers fully informed of their choices in the new wheat marketing environment, we encourage all growers to attend the upcoming AWB grower meetings which will be held in the following locations:

Tuesday 5 August

Moree, Moree Services Club, 8.30am
Coonamble, Coonamble Bowling Club, 1pm
Gunnedah, Gunnedah Services & Bowling Club, 5pm

Wednesday 6 August

Trangie, Trangie Bowling Club, 9am
Parkes, Parkes Services & Citizens Club, 1pm
West Wyalong, West Wyalong Golf Club, 5pm

Thursday 7 August

Young, Young Services Club, 8am
Narrandera, Ex-Servicemen's Club, 11.30am
Corowa, Corowa Golf Club, 3.30pm

Part of each meeting will involve one of AWB's senior grain marketers talking about the current market and what marketing options they are offering growers this year.

Gordon Davis will also attend all meetings to talk about the future of the company and its constitutional amendments.

Anyone going to the meetings is encouraged to bring their voting pack with them, as there will be a person from Computershare there who can provide assistance if required.

Cashflow Budgeting Workshops

A successful pilot cashflow workshop was held in Parkes on Wednesday 25th June 2008. "*Manual Cashflow Budgeting*" is the first in a series of Cashflow Connections workshops being developed by Partners in Grain to assist growers with constructing their own cashflow budgets. Participants worked with a case study farm for the duration of the workshop. They investigated what information they needed and where to obtain farm income and expense details, entered these into a budget and then reviewed and discussed the final budget with the two NAB agribusiness representatives present. The day was a success with all participants returning for the second in the series of workshops - *Constructing a Cashflow using a Computer - Basic*. This will be held in Parkes on 13th August 2008.

Plans are also underway for the pilot workshop "*Examining specialised agribusiness financial management software options for computer generated cashflow budgets*". At this stage it is planned to conduct the pilot in the Cowra area in late August.

Please contact our Coordinator, Pam Krieg, if you are interested in attending one of these workshops.

Website

Please remember to check out our website for our latest news and events.

Marketing Your 2008 Crop – The Wins of Change

We have invited Malcolm Bartholomaeus, an independent grains analyst with many year's experience, to present a series of marketing forums for NSW growers.

"Marketing Your 2008 Crop– the Wins of Change" will provide an independent view about the deregulated grains market and its implications for this year's grain marketing. The forums will look at a strategy for marketing the 2008 crop as well as examining details of the marketing options available to growers. Local grain marketers have been invited to participate and will join in a panel discussion and question time with Malcolm Bartholomaeus in the afternoon session.

Have you been wondering about these or any other questions.....

What will be different this harvest, what should I expect?

Who will operate pools? What are the different pool options and how do they compare?

How reliable will pool estimates be?

Will I be able to maximise returns by selling at harvest?

Will companies buy only at bulk handlers or also ex farm? If so, who will do what?

What will my payment terms and options be? How secure are my payments?

Are payment increments being offered and on what quality parameters? Is it the same for all buyers, for cash and pools?

Are quality standards the same for all buyers?

Who are the local buyers in my area? Am I equipped to consider all of my options at harvest?

Come along and have all your questions answered!

Also at the forums:

Information displays from the various marketers and displays of grain testing equipment (at some locations)

Forums will be held at eight locations during September. Registration is essential. Your registration form and payment must be received at least 5 days prior to your local forum. Registration cost is \$66 (GST incl). Earlybird registrations (by August 22) cost \$55 (GST incl). Cost includes morning tea, lunch and notes.

Date & Time	Location	Contact
Mon Sept 8 9:00am—3:00pm	Lockhart Ex- Servicemen's Club	Mandy Strong Fax: 6920 5654 Warqam, Lockhart 2656 strongs6@eldersnet.com.au
Wed Sept 10 9:00am—3:00pm	Griffith Ex-Servicemen's Club, Jondaryan Ave. Griffith	Kerri-Anne Keely Fax 6968 5219 PO Box 266 Hanwood 2680 keelyk@mirrigation.com.au
Thurs. Sept 11 9:00am—3:00pm	Temora Ex-Services Memorial Club 130 Baker St .Temora	Bev Donges Fax: 6345 5853 Warrawee Cowra 2794
Fri. Sept 12 9:00am-3:00pm	Forbes Golf Club Newell Highway, Forbes	Kerry Yelland Fax: 6851 6633 PO Box 866 Forbes 2871 kerry@agfarm.com.au
Mon. Sept 22 9:00am-3:00pm	The Max Function and Conference Centre, Balo St , Moree	Kerry Yelland Fax: 6851 6633 PO Box 866 Forbes 2871 kerry@agfarm.com.au
Wed. Sept. 24 9:00am-3:00pm	Walgett District Sports Club Cnr Fox & Montkeila Sts, Walgett	Pam Krieg Fax: 6343 3205 Coorong Park Grenfell 2810 krieggp@bigpond.com
Thurs. Sept . 25 9:00am-3:00pm	Coonamble Bowling Club Aberford St. Coonamble	Richard Rice Fax: 6862 6644 91 Clarinda St Parkes rrice@huntergrain.com.au
Fri. Sept. 26 9:00am-3:00pm	Trangie Agricultural Research Centre Nynghan Rd. Trangie	Kerry Yelland Fax: 6851 6633 PO Box 866 Forbes 2871 kerry@agfarm.com.au

A registration form has been sent with this newsletter and is also available on our website.

CONTACT US

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